

Sent By: Getronics;

317 871 7559;

Nov-7-00 10:58;

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Getronics

Fax

To: Tim Harris From: Tason Eickmann
Fax: [REDACTED] Pages: 3
Phone: 541-4700 Date: 11/7/00
Re: CC:

Urgent For Review Please Comment Please Reply Please Recycle

• Comments:

PERSONAL + CONFIDENTIAL



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Glenn (Harris + Ford)7/19/00N.O.A.

CHRIS LEMOINE - T.C.C. PRES., FORMER OF TELUS
 HARRY FORD - VERSAL TECH REGULAR
 Tim Florys - HAS CERTIFICATE OF AUTHORITY. COM
 - HAS OF CREDIBILITY, WHICH

Food Programme, Same Course Program
 - Preserves (3), Frieday (1), See Lee

CERT. APPROVALS (Car A) - Analyze or (Rev. Customer
 THAT FOLLOWS EACH CHANGE IN A DISTRIBUTION.

Affected Parties

<u>Manufacturers</u>	<u>Distributors</u>	<u>(Customer)</u>
<u>No Revised Shipments.</u>	<u>No Revised Shipments.</u>	<u>Forces Log to TGT FOR ALL R&D (or Client) FIELDS</u>
<u>Same Amount of Content.</u>		

MSDS (Material Safety Data Sheets) - Fed Formulas Aligned
 TO CUSTOMER. ONE PER CLIENT CHEM. TYPE. (NOT
 OVERALL DELIVERY)

Long-term goal - Full service MARKET PLACE

Revenue is TRANSACTION-BASED.

Business Categories	
Program	Net F1
Cost	Person
Profit/Revenues	Gross

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Monday Focus
Wednesday-Use with the
events that show to our
clients of resources
and opportunity.

A bone to the dog is not charity. Charity is the bone thrown
with the dog when you are just as hungry as the dog.
— Jack London

19

Wednesday
July 2000

Daily Record of Events

2000 DAY 106 LST 1900 20

Chris La Month

Timothy Harris

Harold Apple

Lazarus et al. maz.

Harris and Fife

Chemical Distributor -

read

geometrics

pharmaceuticals

Food Markets - competitor

They want to provide a certificate of analysis
for each product.

\$400 - invoice cost

- cap R

Globe - Universal

MSDS sheet's
Material safety data sheets

Global - HAZ. Inventory

Goal: To practice on task-oriented,
correct belief appearance to receive
chemical industry cert.ificates
of analysis including entering the
certificates data at one manufacturer,
provider, receiving the reaction to
security at the end delivery point
associating certificates w/ firms and
retail people how long they know
meet their requirements & why risks
include and liability, assignability,
security, protection of data,
expensability,